



Events & Partnership Director

AgTech X | Brooklyn, NY

Who We Are

[AgTech X](#) is a mission-driven startup empowering Sustainable Food & Agriculture innovation. Founded in early 2017, we run NYC's only coworking space dedicated solely to the future of food and agriculture, and one of the few around the world.

AgTech X has emerged as the hub for education and entrepreneurship in NYC focused on these topics, hosting nearly 2,000 visitors; over 80 events; and more than 30 coworking members.

Working closely with our sister company, [Agritecture](#), we seek to broaden our reach beyond New York in 2019 through activation events and strategic partnerships in key cities around the world.

The Position

Working directly with our founders, you'll be responsible for creating a profitable business unit centered on events. This will encompass executing major summits with hundreds of attendees in different cities, as well as expanding on our ongoing series of classes, workshops, and special events hosted primarily at our office in Brooklyn.

A key component of this position will be building and maintaining relationships with sponsors and other potential partners that make our summits viable.

While each event will be unique, our approach and values will remain consistent. We believe in the power of highlighting diverse approaches and perspectives; in fostering an environment in which open and honest dialogue is encouraged; and in showing vs. telling – that an *experience* is the most valuable way to learn and interact. These should be values you can embrace fully.

This is a full-time, salaried position. Additional details can be discussed during the interview process.

Who You Are

As a mission-driven startup, we are seeking an individual who shares our same values and is eager to do whatever it takes to help the company succeed.



Additionally, we will be looking for someone who possesses two principal characteristics that we believe will be most predictive of success for this role: intellectual curiosity and tenacity.

What do these characteristics look like? You are the type of person who is always considering better, more efficient ways of doing something. You ask challenging questions. But, more importantly, you take the next step – seeking answers to your initial questions, then determining the best course forward and communicating your recommendations to the rest of the team. In difficult situations, you have a bias towards action. You act like an owner and are comfortable speaking up.

Other necessary experiences & capabilities:

- Experience organizing events with over 100 people
- Experience working with a budget; bonus for ownership of a P&L
- Comfort with public speaking
- Comfort with flexible schedule for occasional late nights and weekends, plus some travel (~4-6 short trips per year)
- Strong organizational skills, including excellent attention to detail; working on tight deadlines; and thoughtfully prioritizing & delegating tasks when necessary

To Apply

Send your résumé and a *brief* cover letter (1-2 paragraphs) explaining why you're interested in this role and highlighting any relevant experience to [Ricky Stephens](mailto:ricky@agtech-x.com) (ricky [at] agtech-x [dot] com) with the subject: **AgTech X Events & Partnership Director Application**. Applications will be reviewed on a rolling basis, and you can expect to hear back on next steps within 3 days.

Please note that our ideal start date is early January 2019. We are willing to work around pre-set vacations or commitments for the right candidate, but please make a note of this in your cover letter.